

Offer of BETA plus for potential clients from EU

Our company offers two basic ways of co-operation in the Slovak market:

The first way: exclusive rights to distribute products within the territory of the Slovak market

Main aim is very good co-operation

BETA plus company is ready

- To pay all necessary fees and costs in Slovakia
- **To provide** our know-how and experience
- To provide all common service
- **To offer** basic and specific assistance with registration
- To take over all responsibility for Slovak market

As a common service we offer:

- Comprehensive introduction of a product on the Slovak market
- Registration of products at the Competent Authority (State Institute for Drug Control Medical Devices Section and Ministry of Health if it is necessary) which means:

We will obtain and maintain in the name and on behalf of <u>partner's name</u> or its designee all government regulatory approvals (other than the CE Marking for the Product) necessary to import the Product into and market and sell the <u>partner's name</u> Product in the Territory. We will immediately inform <u>partner's name</u> of any government inquiry, investigation, invalidation, or other communication related to the importation, use, or sale of the Product in the Territory.

- Translation and Slovak description of products
- Advertising according to rules and regulations of the Slovak Republic
- -Campaign and organisation of actions for support of sale conferences, exhibitions, education etc.
- Distribution of products

You will give us exclusivity, we will give you all of our knowledge, services and we will cover all necessary costs on the Slovak market.

The second way: assistance in all aspects that your companies require

Main aim is to offer for foreign producers comprehensive service on the Slovak market for reasonable prices

BETA plus company is ready

- To provide our know-how and experience
- To provide all common service
- To offer basic and specific assistance with registration
- **To offer** our partner a cost-effective solution
- **To provide** other service according to your requirements



As a common service we offer:

- Comprehensive introduction of a product on the Slovak market
- Registration of products at the Competent Authority (State Institute for Drug Control Medical Devices Section and Ministry of Health if it is necessary) which means:

We will obtain and maintain in the name and on behalf of **partner's name** or its designee all government regulatory approvals (other than the CE Marking for the Product) necessary to import the Product into and market and sell the **partner's name** Product in the Territory. We will immediately inform **partner's name** of any government inquiry, investigation, invalidation, or other communication related to the importation, use, or sale of the Product in the Territory.

- Translation and Slovak description of products
- Advertising according to rules and regulations of the Slovak Republic
- -Campaign and organisation of actions for support of sale conferences, exhibitions, education etc.
- Distribution of products

YOUR company will pay all necessary fees and costs in Slovakia (Fees depend on the service spectrum requested)

You will cover the costs, we will provide all our knowledge, skills and abilities

If you are interested in our offer do not hesitate to contact us at following address:

Jaroslav Petro
BETA plus, spol. s r.o.
Námestie Slobody 2
093 01 Vranov nad Topľou
Slovakia
Tel. +421-57-4422422
Fax. +421-57-4880070

e-mail: betaplus@betaplus.sk www.betaplus.sk